



SHUBHAM CHEMICALS & SOLVENTS LIMITED

Dealers & Importers of: **CHEMICALS • POLYMERS • BULK SOLVENTS**

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Testimonial

We express our sincere appreciation for all the training and expertise brought to the 'Sales Accelerator Programme', by **Ms. Adhishree Anand of Live by Design**, conducted for **the Sales Team of Shubham Chemicals & Solvents Ltd.**

The programme brought out many new insights about the science of effective sales. We were guided to take a scientific approach towards target management, daily planning and design the method of goal oriented daily execution. The process advised, certainly, had more room for planning, organizing, developing new customers and managing time.

Adhishree's ability to break down complex concepts into understandable ideas helped the team grasp the new concepts more quickly and with greater clarity. Her patience and willingness to answer all the questions, no matter how trivial, created a supportive and collaborative learning environment.

The idea 'Live by Design' in itself is very powerful and for a company like ours, with steep growth trajectory, such a training has added a great value. It has helped the sales team to step up their game and keep up with the pace of our growing industry.

We highly recommend 'Live by Design' for their various Training Programmes and Methodologies and wish Adhishree great success in all her endeavours.

Ajay Kapur
Managing Director

An ISO 9001:2015 Certified Company

